Comparisons of Job Characteristics

Focus Occupation: Insurance Underwriters (13-2053)
Associated Occupation: Loan Officers (13-2072)

Compare Knowledge
Compare Skills
Compare Abilities
Compare Detailed Work Activities
Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge Similarity of Focus Occupation to Associated Occupation: 59 Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Loan Officers (13-2072) Average Associated **Focus Associated Occupation's** Rating, All Occupation's Occupation's **Evaluation of Focus Occupation** Key Knowledge Elements Occupations Rating Rating Extensive education and/or training may Sales and Marketing 5.2 15.7 7.8 be required Extensive education and/or training may 4.4 15.0 7.6 **Economics and Accounting** be required Customer and Personal Expanded education and/or training may

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

14.8

11.3

Skills

Service

Similarity of Focus Occupation to Associated Occupation:

12.4

be required

94

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Loan Officers (13-2072)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Speaking	10.8	14.6	12.2	<	A higher skill level may be required
Active Listening	11.0	13.2	13.2	0	Current skill level may be sufficient
Judgment and Decision Making	9.4	12.6	12.9	0	Current skill level may be sufficient
Service Orientation	7.9	11.0	8.5	<<	Extensive development of skills in this area may be required
Mathematics	6.2	10.1	7.9	<	A higher skill level may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Loan Officers (13-2072)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Oral Expression	12.4	15.3	12.8	<	Some improvement in abilities may be required
Oral Comprehension	12.5	14.7	13.2	<	Some improvement in abilities may be required
Written Comprehension	11.0	13.5	14.3	0	Current ability level may be sufficient
Near Vision	11.1	12.7	11.5	<	Some improvement in abilities may be required
Speech Clarity	10.2	12.4	9.8	<	Some improvement in abilities may be required
Deductive Reasoning	10.6	11.9	11.1	0	Current ability level may be sufficient
Inductive Reasoning	10.2	11.9	11.9	0	Current ability level may be sufficient
Speech Recognition	9.9	11.5	9.5	<	Some improvement in abilities may be required
Mathematical Reasoning	6.3	9.7	8.1	<	Some improvement in abilities may be required
Number Facility	6.3	8.3	7.5	<	Some improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: 78

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Loan Officers (13-2072)

Work Activities	Exclusivity of Activity
Analyze financial data	57
Evaluate degree of financial risk	82
Use computers to enter, access and retrieve financial data	77

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: 93

Focus Occupation: Insurance Underwriters (13-2053) Associated Occupation: Loan Officers (13-2072)

Tools and Technologies	Exclusivity
Computers	1
Content management software	6
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O^*NET (Occupation Information Network) data.